



School Nutrition Industry Conference 2022

Leader vs. Manager Key Differences That Make all the Difference

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Learning Burst sessions are designed for curious minds.
We aim to provide quick takeaways on critical school nutrition topics.





Affiliation or Financial Disclosure

- Beth Wallace, MBA, SNS
- SNA President
- Jefferson County Schools, Colorado
 - Nothing to disclose





Learning Objective

- Recognize the difference between a manager and a leader and understanding you need both key skills for successful operations.





About My District

- Over 78,500 students
- Approximately 400 full-time and part-time staff



Leaders have people who follow them, while managers have people who work for them

Discussion:

What is the difference between a leader and a manager?





Key Characteristics of Strong Leaders

Create a Vision

Inspiration/Motivation

Embrace Change

Ability to Challenge

Honesty & Integrity

Communication Skills



Other Leader Characteristics



Characteristics

Lead Conflict

Managing Time

Learning

Individual Difference

Influence/Flexibility

Feedback

Listening

Empowerment

Self-awareness

Relationships

Effective Leaders

Impact Employees Positive Attitudes Towards their Jobs

Influence Positive Work Climate

Persuade Employees willingness to Share Information

Achieve Positive Team Performance

Key Characteristics of Strong Managers



Administers

Ability to
Execute a
Vision/Strategies

Ability to Direct
and Delegate

Process
Management

People Focused

Detail-oriented

Other Managers Traits

Assures the fulfilment of the Plan

Deals with the complexity of the problem

Organize production and personnel

Controls and solves Problems

Obtains results

Planning & budget determination to achieve the goal

Effective Managers

Communicate Clearly

Show Trust in your Team

Set a Good Example

Protect the Team

Common Traits of Both a Leader and Manager



Strong open communication

Decisiveness

Confidence

Optimism

Integrity

Respect

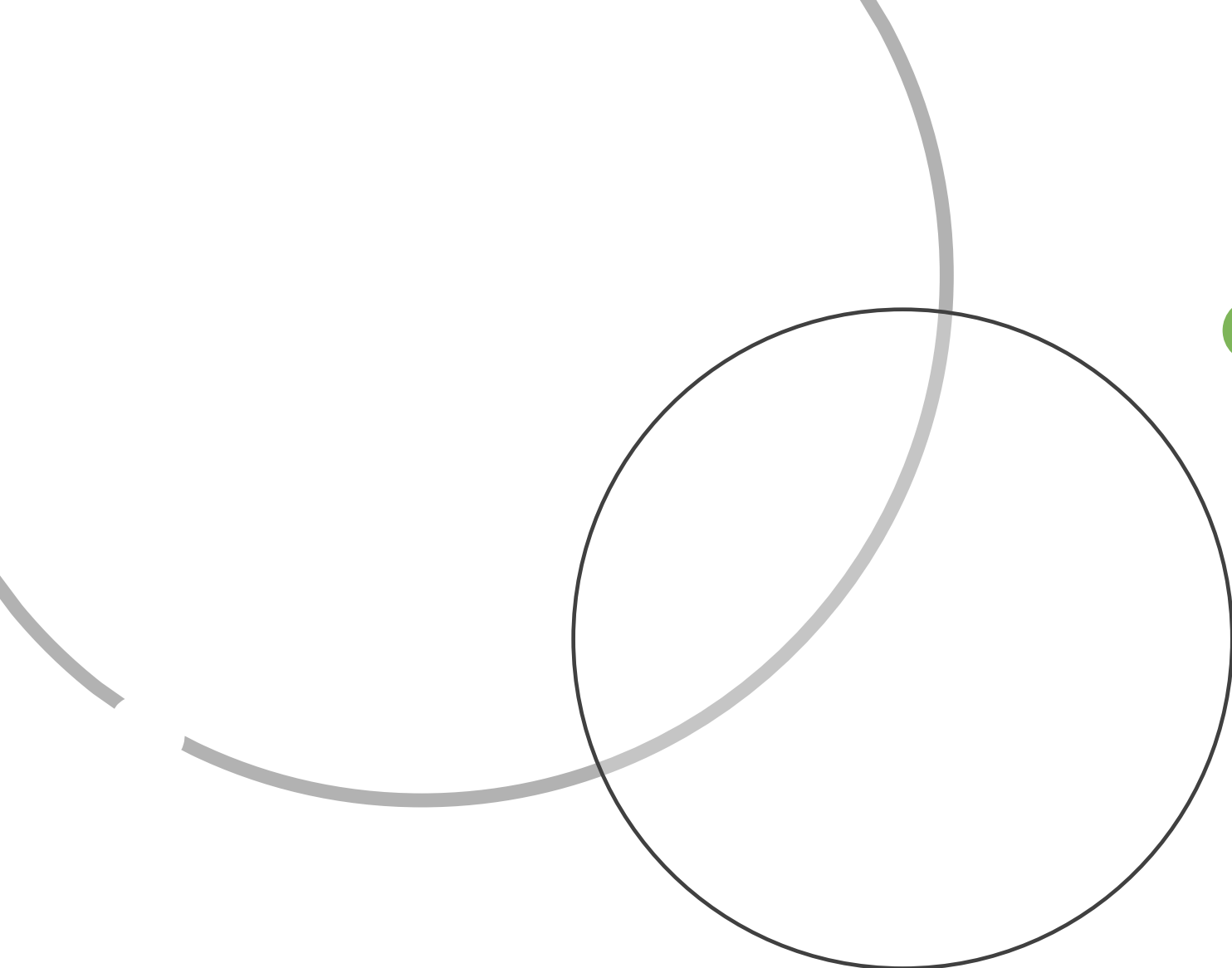
Empathy

Honesty

- A successful business operation needs both a strong leader and manager to get their team on board to follow them towards their vision of success.
- Leadership is about getting people to understand and believe in your vision and to work with you to achieve your goals
- Managing is more about administering and making sure the day-to-day things are happening as they should.



Summary

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- Are you both a leader and a manager; what would your staff say if you were to ask them?

Your Input is Critical!

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